# [Future of Medicine] From Pixels to Patients - How Agentic Al Transforms Pathology's Data Bottleneck

#### **Sunghee Yun**

Co-Founder & CTO @ Erudio Bio, Inc.
Co-Founder & CEO @ Erudio Bio Korea, Inc.
Leader of Silicon Valley Privacy-Preserving AI Forum (K-PAI)

Director of AI Semiconductor @ K-BioX

Member of Al-Korean Medicine Integration Initiative Task Force @ The Association of Korean Medicine

Global Leadership Initiative Fellow @ Salzburg Global Seminar Visiting Professor & Advisory Professor @ Sogang Univ. & DGIST

### **About Speaker**

•	Co-Founder & CTO @ Erudio Bio, Inc., San Jose & Novato, CA, USA	$2023 \sim$
•	Co-Founder & CEO @ Erudio Bio Korea, Inc., Korea	2025 ~
•	Leader of Silicon Valley Privacy-Preserving AI Forum (K-PAI), CA, USA	2024 ~
•	Director of AI Semiconductor @ K-BioX, CA, USA	2025 ~
•	Al-Korean Medicine Integration Initiative Task Force Member @ The Assoc	iation of
	Korean Medicine	$2025 \sim$
•	KFAS-Salzburg Global Leadership Fellow @ Salzburg Global Seminar	2024 ~
•	Adjunct Professor, EE Department @ Sogang University, Seoul, Korea	2020 ~
•	Advisory Professor, EECS Department @ DGIST, Korea	2020 ~
•	Global Advisory Board Member @ Innovative Future Brain-Inspired Intelligence	e System
	Semiconductor of Sogang University, Korea	2020 ~
•	Technology Consultant @ Gerson Lehrman Gruop (GLG), NY, USA	2022 ~
•	Chief Business Development Officer @ WeStory.ai, Cupertino, CA, USA	2025 ~
•	Advisor @ CryptoLab, Inc., San Jose, CA, USA	2025 ~

<ul> <li>Co-Founder &amp; CTO / Head of Global R&amp;D / Chief Applied Scientist / Gauss Labs, Inc., Palo Alto, CA, USA</li> </ul>	Senior Fellow @ $2020 \sim 2023$
• Senior Applied Scientist @ Amazon.com, Inc., Vancouver, BC, Canada	$2017 \sim 2020$
<ul> <li>Principal Engineer @ Software R&amp;D Center, Samsung Electronics</li> </ul>	$2016 \sim 2017$
• Principal Engineer @ Strategic Marketing & Sales, Memory Business	$2015 \sim 2016$
<ul> <li>Principal Engineer @ DT Team, DRAM Development, Samsung</li> </ul>	$2012 \sim 2015$
• Senior Engineer @ CAE Team, Memory Business, Samsung, Korea	$2005 \sim 2012$
<ul> <li>PhD - Electrical Engineering @ Stanford University, CA, USA</li> </ul>	$2001 \sim 2004$
<ul> <li>Development Engineer @ Voyan, Santa Clara, CA, USA</li> </ul>	$2000 \sim 2001$
<ul> <li>MS - Electrical Engineering @ Stanford University, CA, USA</li> </ul>	$1998 \sim 1999$
BS - Electrical & Computer Engineering @ Seoul National University	$1994 \sim 1998$

#### **Highlight of Career Journey**

- BS in Electrical Engineering (EE) @ Seoul National University
- MS & PhD in Electronics Engineering (EE) @ Stanford University
  - Convex Optimization Theory, Algorithms & Software
  - advisor Prof. Stephen P. Boyd
- Principal Engineer @ Samsung Semiconductor, Inc.
  - AI & Convex Optimization
  - collaboration with DRAM/NAND Design/Manufacturing/Test Teams
- Senior Applied Scientist @ Amazon.com, Inc.
  - e-Commerce Als anomaly detection, deep RL, and recommender system
  - Jeff Bezos's project drove \$200M in sales via Amazon Mobile Shopping App
- Co-Founder & CTO / Global R&D Head & Chief Applied Scientist @ Gauss Labs, Inc.
- Co-Founder & CTO @ Erudio Bio, Inc.
- Co-Founder & CEO @ Erudio Bio Korea, Inc.

## Unpacking AI & BioTech

• Erudio Bio	- 5
<ul> <li>transforming precision medicine</li> </ul>	
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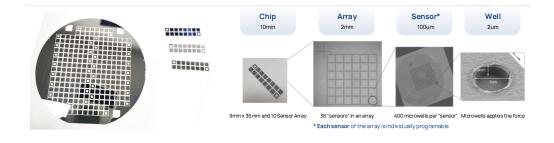
# **Erudio Bio**

**Transforming Precision Medicine** 

#### **Erudio Bio - Technology & Foundation**

• Core Innovation - Versatile Smart Assay (VSA) platform w/ patented force spectroscopy

- measures how strongly molecules bind, not just if they bind
- generates 1,000x more data from single biological sample vs existing methods
- Stanford Pedigree 16 years of development at Stanford School of Medicine
  - mentored by Dr. Ronald Davis (father of microarrays)
  - validated by Analog Devices (\$115B market cap), Stanford & Harvard Medical School
- Founding Team Silicon Valley + Korea bridge
  - Kee-Hyun Paik (CEO): Stanford PhD, 20+ years semiconductor/biotech
  - Sunghee Yun (CTO): Stanford PhD, ex-Gauss Labs CTO, Amazon AI (\$200M impact),
     COE @ Erudio Bio Korea, Inc.
- Recent Validation \$1M Gates Foundation Grant (Aug 2025) for bioTCAD platform



Building the Asia-Pacific Bridgehead with US

#### **Erudio Bio - Strategic Partnerships & Market Position**

- China Market Shanghai General Hospital National Clinical Research Center
  - 83M annual patient visits / joint development of uveitis multiplexed diagnostic
  - set standard of care for 280M additional patients
- Korea Market Hub Erudio Bio Korea, est. July 2025
  - SNUBH cancer biomarker detection co-development; IRB approval in progress
  - KAIST NanoFab manufacturing partnership for nano-fabrication
  - KRIBB technology development collaboration
  - Songdo Naeun Hospital marketing/sales partnership discussions
  - Lulumedic Korean market entry + future bio/medical data business
- Unique Position Only platform delivering both high data quality AND high data volume
  - Korea as Asia expansion platform
  - Convergence of semiconductors + AI + bio (perfect for Korea's strategic positioning)









## **AI-BioX ConfEX Grand Summit 2025**

**Convergence Across All Industries** 

#### December 11-13, 2025 — COEX, Seoul

- World-Class Collaboration
  - co-hosted by Rutgers, StartX, Johns Hopkins GBI Center, KAIST, K-BioX, IFEZ
  - bringing together scholars, industry leaders, and next-gen talent on international stage
- My Role Three Strategic Theme Tracks
  - Al Semiconductor Track Korea's Competitive Edge
  - Korean Medicine Track Heritage Meets Innovation
  - Silicon Valley & Al Track Cross-Pacific Innovation Bridge
- Vision Creating Korea's "Three Convergences" leadership moment
  - Practical pathways from research to commercialization



# K-PAI - Silicon Valley Privacy-Preserving AI Forum

#### Silicon Valley Privacy-Preserving Al Forum (K-PAI)

 pioneering community of professionals dedicated to building privacy-preserving Al solutions, products, and systems

- comprehensive expertise across AI domains
  - biotechnology, healthcare, and medical research
  - industrial applications and data centers
  - cloud infrastructure, storage solutions, mobile technologies
  - customer service platforms, multi-agent systems
  - RAG implementations, vector databases, agentic AI frameworks
- vision
  - shaping future where AI innovation and privacy protection go hand in hand
- active community with homepage & KakaoTalk collaboration platform for members











#### Our journey - forum history

- Nov-Dec 2024 "The AI Strikes Back" & "Free Your Data"
  - Prof. Jung Hee Cheon (homomorphic encryption revolution)
- Jan 2025 "The Al Knight Rises"
  - Sunghee Yun @ Erudio Bio on deep learning to flourishing societies
- Feb 2025 "Silicon Citadel"
  - Chanik Park @ MangoBoost on AI data infrastructure
- Mar 2025 "Blockchain Awakens"
  - Daejun Park @ a16z crypto on decentralized Al
- Apr 2025 "Advancing Humanity"
  - Stanford Medicine team on bio/medical AI
  - co-hosting with K-BioX
- May 2025 "The Autonomous Alliance"
  - Microsoft, GitHub, Uclone, SK Hynix on Al agents

#### Our journey - forum history

- Jun 2025 "Silicon Companions"
  - Altos Ventures on robotics & smart devices
- Aug 2025 "The Human-Centric Al Revolution"
  - address legal and ethical issues related to AI
- Nov 2025 "The Al Silicon Race"
  - Korea-US Innovation Leadership at K-ASIC





#### Strategic partnerships & ecosystem

- Perpetual Partnership with KOTRA Silicon Valley as Strategic Alliance
- 2026 co-hosting partners
  - K-ASIC (Korea AI & IC Innovation Center)
  - K-BioX (biotech innovation)
  - KOTRA Silicon Valley (trade & investment)
  - Korean Consulate General, San Francisco (diplomatic support)
  - KABANC (Korean American Bar Association of Northern California legal expertise)
- building bridges between Silicon Valley innovation and Korean institutional networks
- creating comprehensive support ecosystem: technical, legal, business, diplomatic









#### Community & engagement

- membership requirements
  - attend 2+ K-PAI Forums to qualify
- member benefits
  - networking with AI professionals across all domains
  - knowledge sharing and collaboration opportunities
  - direct access to world-class speakers and experts
- forum format 5pm-8pm, typically Wednesdays at premier Silicon Valley venues
- venues Stanford, KOTRA, SK Hynix, Altos Ventures, K-ASIC, and more
- active community engagement and professional development





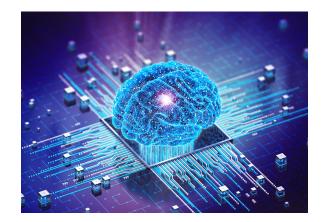


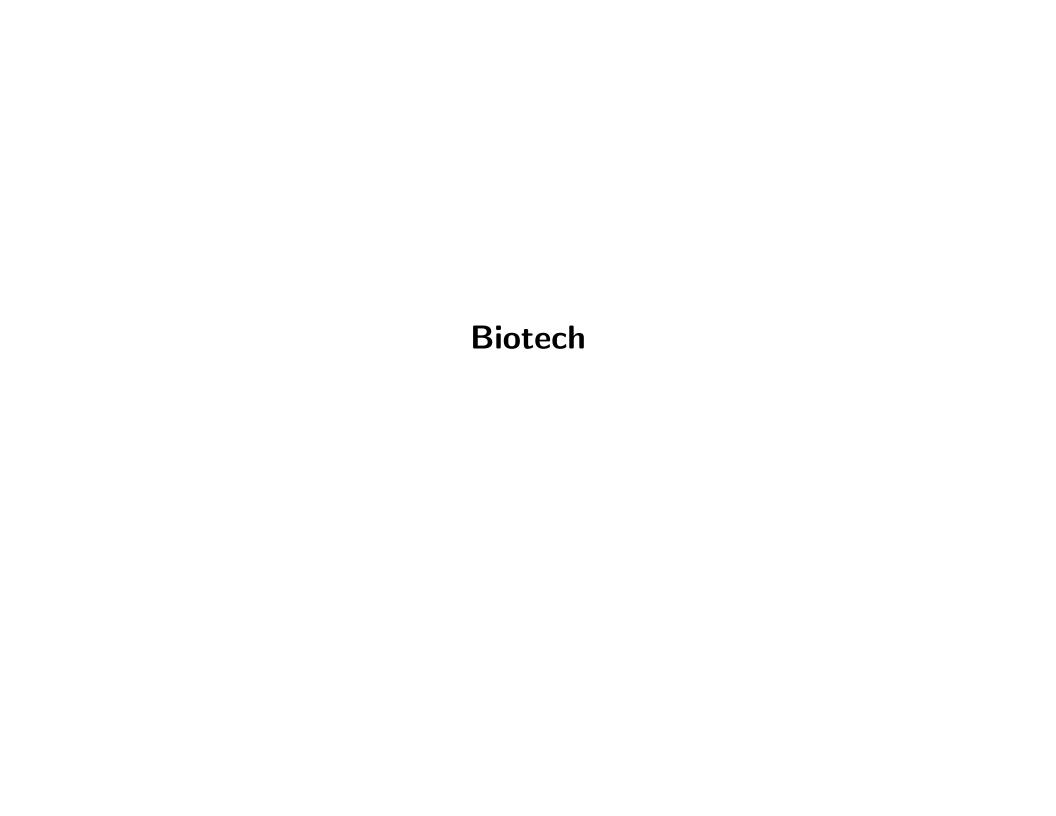
## Al & Biotech

#### Al in biology

- Al has been used in biological sciences, and science in general
- ullet Al's ability to process large amounts of raw, unstructured data (e.g., DNA sequence data)
  - reduces time and cost to conduct experiments in biology
  - enables others types of experiments that previously were unattainable
  - contributes to broader field of engineering biology or biotechnology
- ullet Al increases human ability to make direct changes at cellular level and create novel genetic material (e.g., DNA and RNA) to obtain specific functions







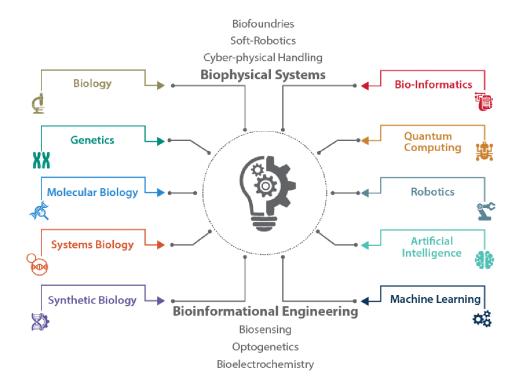
#### **Biotech**

#### biotechnology

- is multidisciplinary field leveraging broad set of sciences and technologies
- relies on and builds upon advances in other fields such as nanotechnology & robotics, and, increasingly, AI
- enables researchers to read and write DNA
  - sequencing technologies "read" DNA while gene synthesis technologies take sequence data and "write" DNA turning data into physical material
- 2018 National Defense Strategy & Senior US Defense and Intelligence Officials identified emerging technologies that could have disruptive impact on US national security [Say21]
  - AI, lethal autonomous weapons, hypersonic weapons, directed energy weapons, biotechnology, quantum technology
- other names for biotechnology are engineering biology, synthetic biology, biological science (when discussed in context of AI)

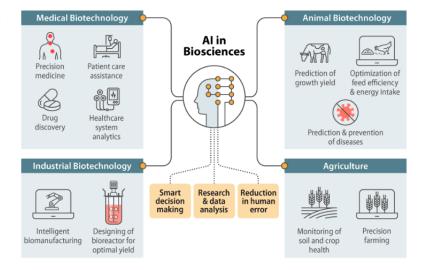
#### Biotech - multidisciplinary field

- sciences and technologies enabling biotechnology include (but not limited to)
  - (molecular) biology, genetics, systems biology, synthetic biology, bio-informatics, quantum computing, robotics [DFJ22]

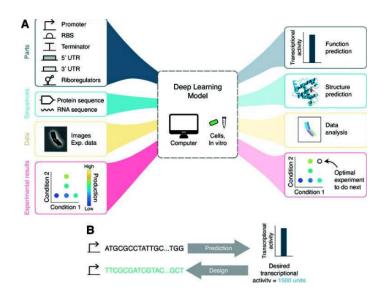


#### Convergence of AI and biological design

- Al & biological sciences converging [BKP22]
  - each building upon the other's capabilities for new research and development across multiple areas
- Demis Hassabis, CEO & cofounder of DeepMind, said of biology [Toe23]
  - "... biology can be thought of as information processing system, albeit extraordinarily complex and dynamic one ... just as mathematics turned out to be the right description language for physics, biology may turn out to be the perfect type of regime for the application of Al!"
- both AI & biotech rely on and build upon advances in other scientific disciplines and technology fields, such as nanotechnology, robotics, and increasingly big data (e.g., genetic sequence data)
  - each of these fields itself convergence of multiple sciences and technologies
- so their impacts can combine to create new capabilities



#### Multi-source genetic sequence data



- AI, essential to analyzing exponential growth of genetic sequence data
  - "Al will be essential to fully understanding how genetic code interacts with biological processes" - US National Security Commission on Artificial Intelligence (NSCAI)
  - process huge amounts of biological data, e.g., genetic sequence data, coming from different biological sources for understanding complex biological systems
    - sequence data, molecular structure data, image data, time-series, omics data
- e.g., analyze genomic data sets to determine the genetic basis of particular trait and potentially uncover genetic markers linked with that trait

#### Quality & quantity of biological data

- limiting factor, however, is *quality and quantity* of biological data, *e.g.*, DNA sequences, that AI is trained on
  - e.g., accurate identification of particular species based on DNA requires reference sequences of *sufficient quality* to exist and be available
- databases have varying standards access, type, and quality of information
- design, management, quality standards, and data protocols for reference databases can affect utility of particular DNA sequence





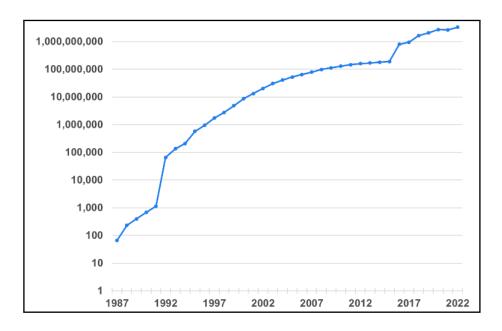
#### Rapid growth of biological data

- volume of genetic sequence data grown exponentially as sequencing technology evolved
- $\bullet$  more than 1,700 databases incorporating data on genomics, protein sequences, protein structures, plants, metabolic pathways, etc., e.g.
  - open-source public database
    - Protein Data Bank, US-funded data center more than *terabyte of three-dimensional structure data* for biological molecules, *e.g.*, proteins, DNA, RNA
  - proprietary database
    - Gingko Bioworks more than 2B protein sequences
  - public research groups
    - Broad Institute produces roughly 500 terabases of genomic data per month
- great potential value in aggregate volume of genetic datasets that can be collectively mined to discover and characterize relationships among genes

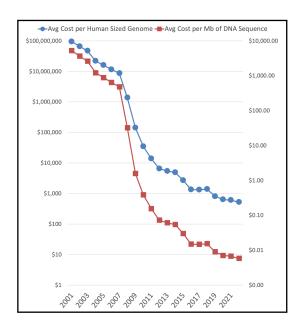
#### Volume and sequencing cost of DNA over time

- volume of DNA sequences & DNA sequencing cost
  - data source: National Human Genome Research Institute (NHGRI) [Wet23] & International Nucleotide Sequence Database Collaboration (INSDC)
- more dramatic than Moore's law!

# sequences in INSDC



DNA sequencing cost



#### Bio data availability and bias

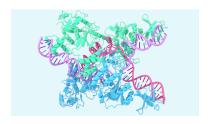
- US National Security Commission on Artificial Intelligence (NSCAI) recommends
  - US fund and prioritize development of a biobank containing "wide range of high-quality biological and genetic data sets securely accessible by researchers"
  - establishment of database of broad range of human, animal, and plant genomes would
    - enhance and democratize biotechnology innovations
    - facilitate new levels of Al-enabled analysis of genetic data
- ullet bias availability of genetic data & decisions about selection of genetic data can introduce bias, e.g.
  - training Al model on datasets emphasizing or omitting certain genetic traits can affect how information is used and types of applications developed - potentially privileging or disadvantaging certain populations
  - access to data and to AI models themselves may impact communities of differing socioeconomic status or other factors unequally

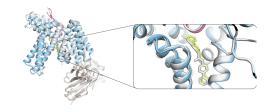
**Emerging Trends in Biotech** 

#### **AlphaFold**

- solving 50-year-old protein folding problem, "one of biology's grand challenges"
  - definition given amino acid sequence, predict how it folds into a 3D structure
  - proteins fold in microseconds, but predicting computationally nearly impossible
- $\bullet$  AlphaFold 1 (2018) DL + physics-based energy functions  $\rightarrow$  AlphaFold 2 (2020)
  - attention-based NN solving protein folding "in principle"  $\rightarrow$  AlphaFold 3 (2024) diffusion-based DL, drug-protein interactions, protein complexes
- AlphaFold protein structure database
  - > 200 MM protein structures nearly every known protein, used by > 2 MM researchers
- Applications & implications
  - drug discovery target identification, lead optimization, side effect prediction
  - enzyme engineering, agriculture, environmental, vaccine development







#### **AlphaGo**

- deep reinforcement learning with Monte Carlo tree search
  - trained on thousands of years of Go game history
  - AlphaGo Zero learns by playing against itself
- development experience, insight, knowledge, know-how transferred to AlphaFold

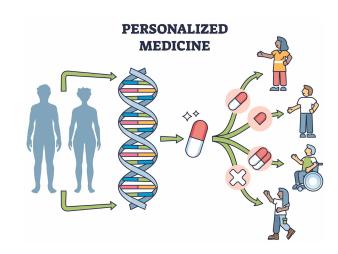




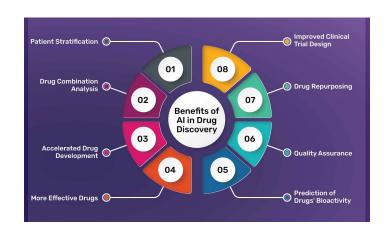


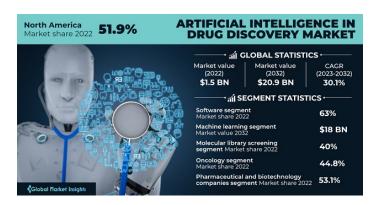
#### Personalized medicine

- shift from one-size-fits-all approach to tailored treatments
- based on individual genetic profiles, lifestyles & environments
- Al enables analysis of vast data to predict patient responses to treatments, thus enhancing efficacy and reducing adverse effects
- e.g.
  - custom cancer therapies
  - personalized treatment plans for rare diseases
  - precision pharmacogenomics
- companies Tempus, Foundation Medicine, etc.



#### Al-driven drug discovery

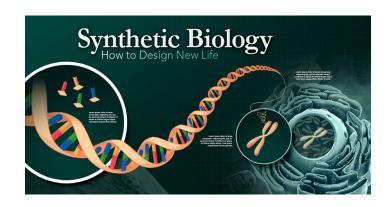


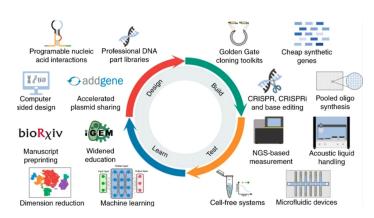


- traditional drug discovery process timeconsuming and costly often taking decades and billions of dollars
- Al streamlines this process by predicting the efficacy and safety of potential compounds with more speed and accuracy
- Al models analyze chemical databases to identify new drug candidates or repurpose existing drugs for new therapeutic uses
- companies Insilco Medicine, Atomwise.

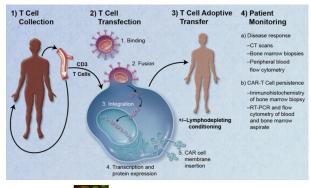
#### Synthetic biology

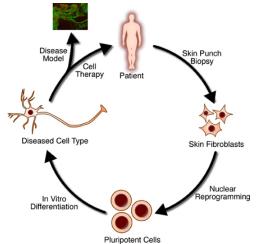
- use AI for gene editing, biomaterial production and synthetic pathways
- combine principles of biology and engineering to design and construct new biological entities
- Al optimizes synthetic biology processes from designing genetic circuits to scaling up production
- company Ginkgo Bioworks uses AI to design custom microorganisms for applications ranging from pharmaceuticals to industrial chemicals





# Regenerative medicine

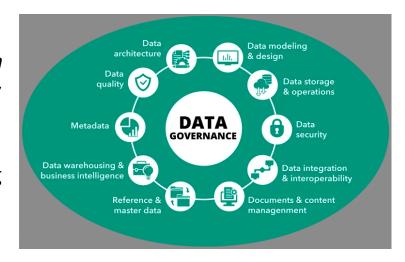




- Al advances development of stem cell therapies & tissue engineering
- Al algorithms assist in identifying optimal cell types, predicting cell behavior & personalized treatments
- particularly for conditions such as neurodegenerative diseases, heart failure and orthopedic injuries
- company Organovo leverages AI to potentially improve the efficacy and scalability of regenerative therapies, developing next-generation treatments

# **Bio data integration**

- integration of disparate data sources, including genomic, proteomic & clinical data - one of biggest challenges in biotech & healthcare
- Al delivers meaningful insights only when seamless data integration and interoperability realized
- developing platforms facilitating comprehensive, longitudinal patient data analysis - vital enablers of AI in biotech
- company Flatiron Health working on integrating diverse datasets to provide holistic view of patient health



## **Biotech companies**



- Atomwise small molecule drug discovery
- Cradle protein design
- Exscientia precision medicine
- Iktos small molecule drug discovery and design
- Insilico Medicine full-stack drug discovery system
- Schrödinger, Inc. use physics-based models to find best possible molecule
- Absci Corporation antibody design, creating new from scratch antibodies, i.e., "de novo antibodies", and testing them in laboratories

# Silicon Valley's Cultural Engine of Innovation and Disruption

# My journey from Samsung & Amazon to Gauss Labs & Erudio Bio

- Samsung Semiconductor, Inc.
  - inception into industry from academia, the world's best memory chip maker!
- Amazon.com, Inc.
  - experience so-called Silicon Valley big tech culture and technology
  - set tone for my future career trajectory!
- Gauss Labs, Inc.
  - found & operate AI startup, shaping corporate culture & spearheading R&D as CTO
  - inherent challenges of Korean conglomerate spin-off startup cultural constraints, over-capitalization, and leadership limitations
- Erudio Bio, Inc.
  - concrete & tangible bio-technology in addition to AI
  - great decisions regarding business development; business models, market fit, go-to-market (GTM) strategies based on lessons learned *in a hard way* ©





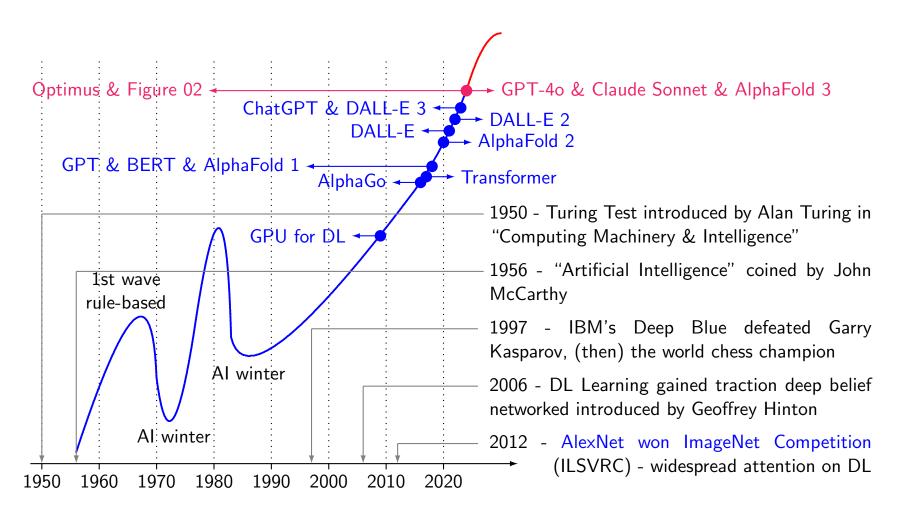






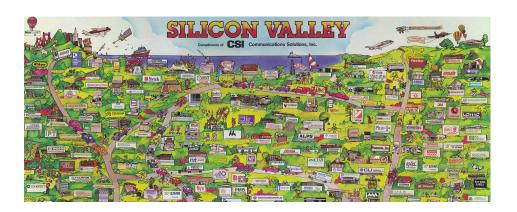


# Joining Amazon.com, Inc. at the inflection point of Al



# Innovation ecosystem of Silicon Valley

- key characteristics
  - risk-taking culture, *trust* in technology  $\rightarrow$  *genuine* respect for engineers and scientists
  - easy access to huge capital VCs, angel investors alike
  - talent density engineers, researchers, scientists, entrepreneurs, PMs, TPMs, . . .
  - diversity, "collision density" of ideas
  - ecosystem of collaboration and competition startups, academia, industry leaders
- what they mean for global big tech
  - set trends in AI, software & hardware (and or hence) product & industry innovation
  - act as testing ground for disruptive ideas

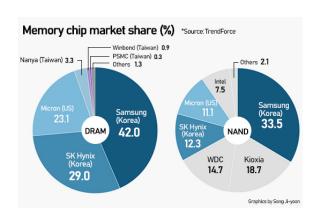


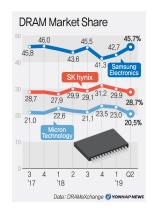


# Case study: Amazon - amazing differentiators of big techs

- Amazon's culture & leadership principles
  - customer obsession as driver of innovation
  - high standards & ownership culture, disagree & commit
  - bias for action and long-term thinking sounds contradictory?
  - mechanisms like "two-pizza teams" & "Day One" for (or rather despite) scalability
- lessons for Korean corporations
  - applying customer-centric innovation in hardware & AI, e.g., on-device AI
  - balancing agility with long-term R&D
  - build / adapt / apply on the core strength of Samsung that no other company has!







# Founding and scaling startups

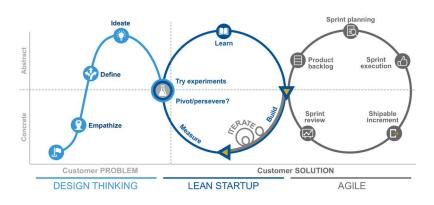
#### challenges

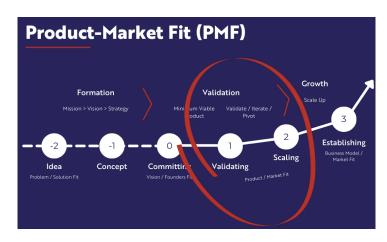
- competence of and chemistry among co-founders crucial
- technology & great team are *necessary*, but *not sufficient (at all!)* for success
- business models, market fit, timing, agility, flexibility for pivoting / perseverance

#### insight

- importance of domain expertise in addition to Al
- balancing innovation with good business decisions

#### **Combine Design Thinking, Lean Startup and Agile**





# **Bridging Silicon Valley & Korea**

- cultural differences
  - risk appetite & failure tolerance
  - decision-making speed vs hierarchy
  - innovation vs execution focus
- opportunities for collaboration
  - leveraging Korea's manufacturing expertise with Silicon Valley's software/AI strengths
  - building global teams with diverse perspectives





#### To be successful . . .

- embrace customer/market-centric mindset in innovation and for business decisions
- balance agility with long-term vision
- foster cross-cultural collaboration for global impact
- ((very) strategically and carefully) leverage AI to solve real-world industrial challenges







# Selected References & Sources

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•	M. Shanahan "Talking About Large Language Models"	2022
•	A.Y. Halevry, P. Norvig, and F. Pereira "Unreasonable Effectiveness of Data"	2009
•	A. Vaswani, et al. "Attention is all you need" @ NeurIPS	2017
•	S. Yin, et. al. "A Survey on Multimodal LLMs"	2023
•	Chris Miller "Chip War: The Fight for the World's Most Critical Technology"	2022

- CEOs, CTOs, CFOs, COOs, CMOs & CCOs @ startup companies in Silicon Valley
- VCs on Sand Hill Road Palo Alto, Menlo Park, Woodside in California, USA

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# Thank You